

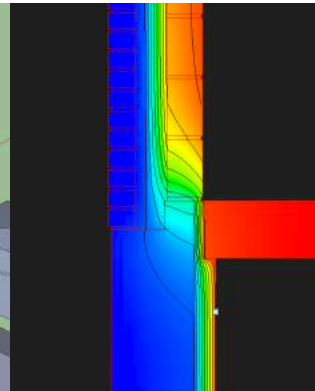
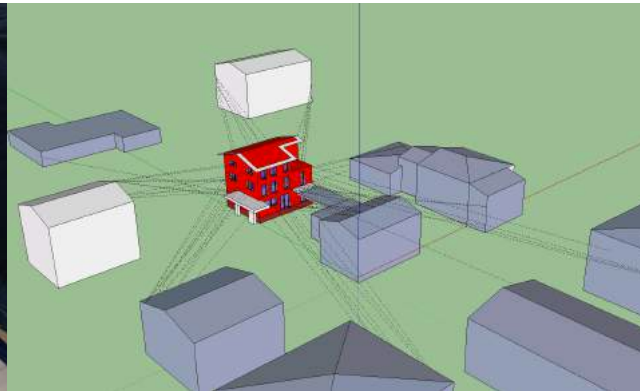


# Cost-effectiveness of retrofits in Italy to the EnerPHit standard

2017 South Pacific Passive House Conference, Christchurch, New Zealand



# Emu – from architects to systems



**CERTIFICATE** Passive House Institute  
10, Wolfgang-Peter-  
Straße, Darmstadt  
64289

Category: Construction system / Other construction with EPB  
Manufacturer: MONTAVI LOGI srl  
Region: Italy  
Product name: Sistema Passivo

**This certificate for the CO2, separate climate zone was awarded based on the following criteria:**

**Hygiene criteria**  
The solution for separation factor of the climate surface is  $\mu_{\text{eff}} = 0,15$

**Comfort criteria**  
The climate class is **climate class 1**  
 $\text{K}_{\text{ext}} = 0,08 \text{ W/m}^2\text{K}$

**Efficiency criteria**  
Final Energy and Demand of cooling coverage  
Temperature of supply air  $\text{K}_{\text{ext}} = 0,14 \text{ W/m}^2\text{K}$   
Temperature of supply air  $\text{K}_{\text{ext}} = 0,08 \text{ W/m}^2\text{K}$   
Temperature of supply air  $\text{K}_{\text{ext}} = 0,07 \text{ W/m}^2\text{K}$

An certificate issued for all components and necessary details are included.

www.separateclimate.com



# Summary

- Context: what are the Italians up to today
- Case study: retrofit of single-family house to EnerPHit standard
- The way forward: bringing Passive House to mainstream market

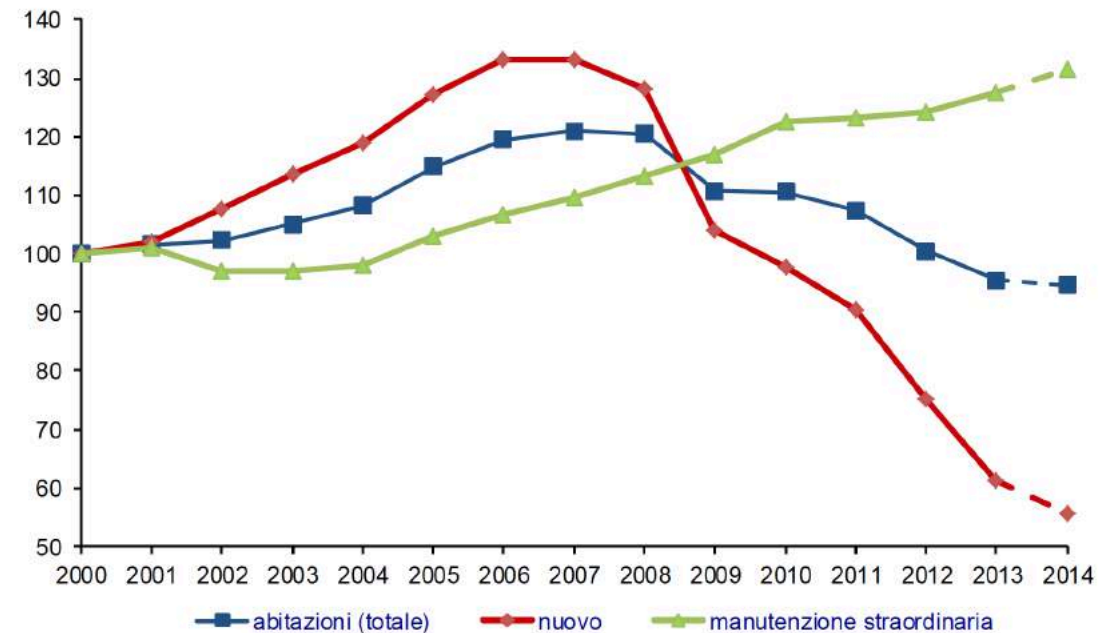
# Context: Italy

# Construction market

- Since 2008, investments in new construction have dropped by 62.7%
- Investments in retrofits have increased by 23.6%

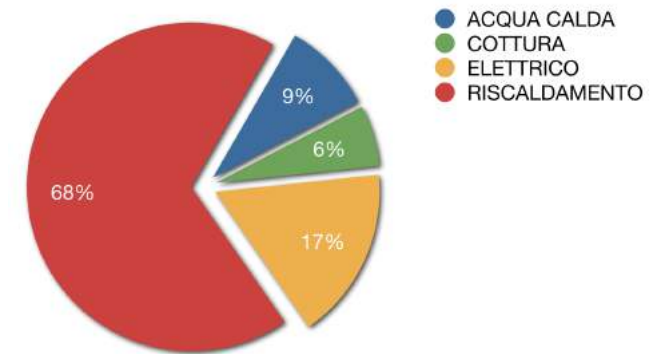
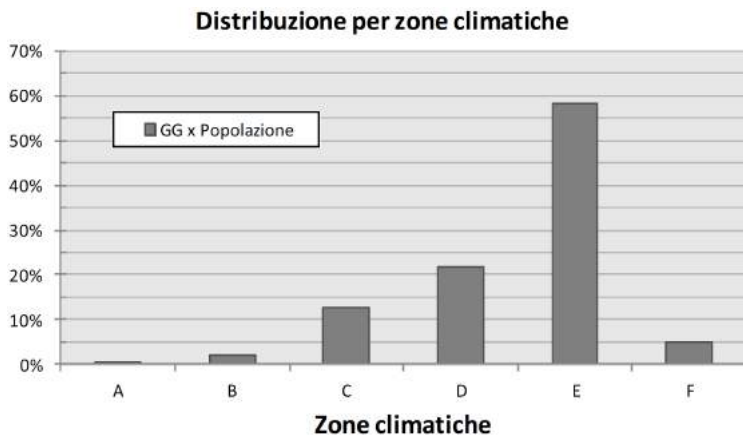
...population growth in Italy has been near zero for over 30 years

INVESTIMENTI IN ABITAZIONI  
n.i. 2000=100



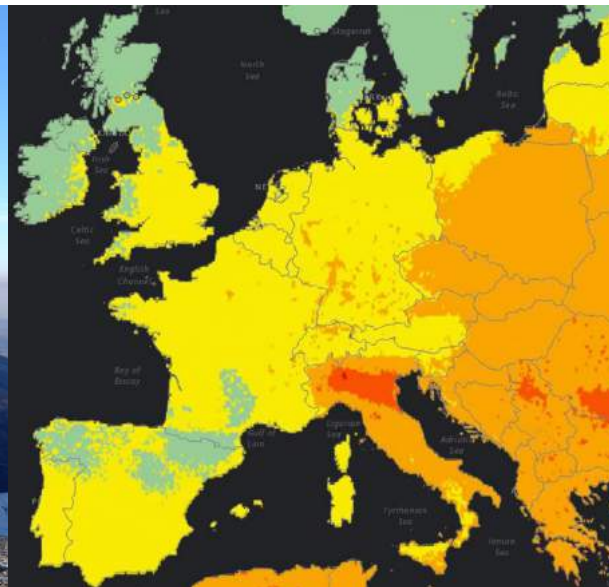
# Culture vs climate

- Italian climate is warm
- Reality: 65% of population lives in heating-dominated climate
- National average: 2/3 of residential use of energy is heating



# Environment

- Northern Italy: one of the most polluted areas in the world



# Economy

- Cost of electricity per kWh:

Italy: 0.18 €

Germany: 0.25 €

US: 0.10 € (0.11 \$)

- Cost of natural gas per kWh:

Italy: 0.08 €

Germany: 0.07 €

US: 0.03 € (0.03 \$)

- Cost of energy: **constant** over time (for ROI analyses here)

• Interest rate: 2.5%

Inflation rate: 0.5%

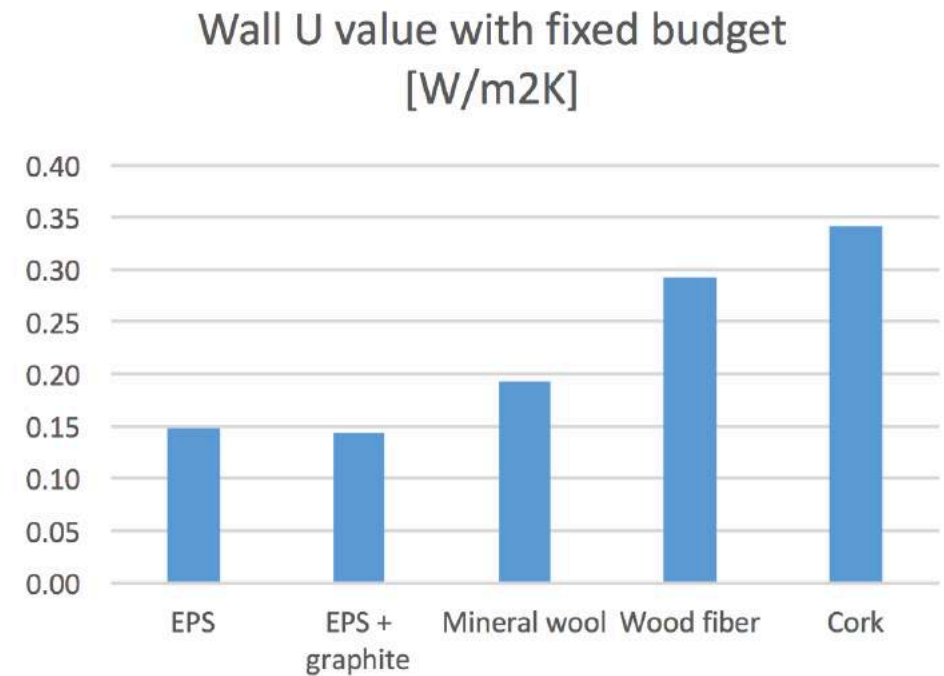
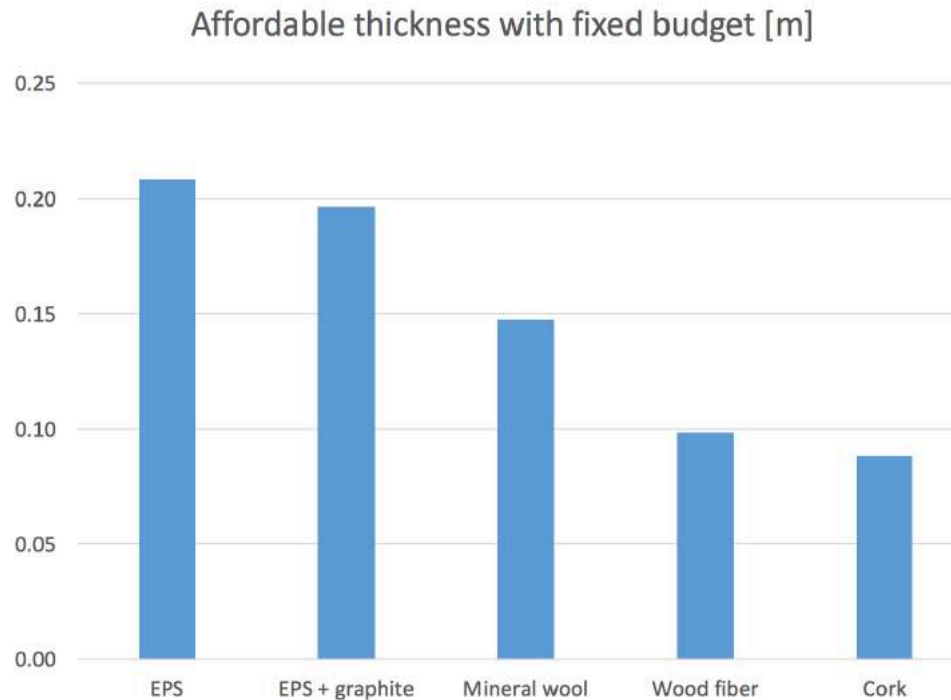


# Tax breaks for energy retrofit in Italy

- **Retrofits** of existing residential buildings, where heating is installed include thermal insulation, replacement of windows, shading, changes to heating/cooling system, etc.  
does not cover mechanical ventilation
- Up to **100.000 €** deductible per unit, in over **10 years**
- Apply to personal income tax  
**pay out of pocket**  
**deduct 65%** of expenses from taxes later (over 10 years)

# Cost-effectiveness of insulation

- What can I buy for the same amount of money? (\*)

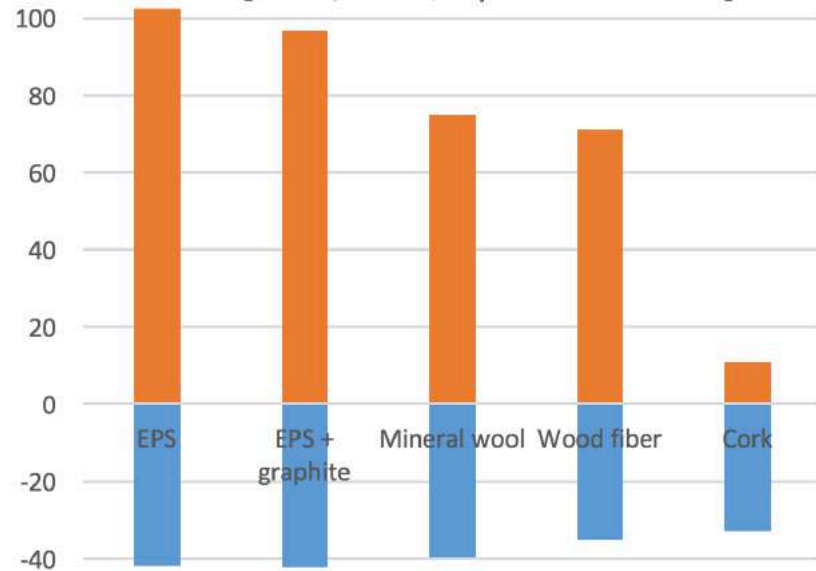


(\*) 70.00 €/m<sup>2</sup>, includes EIFS components, labor, scaffolding, pre-tax, no tax breaks

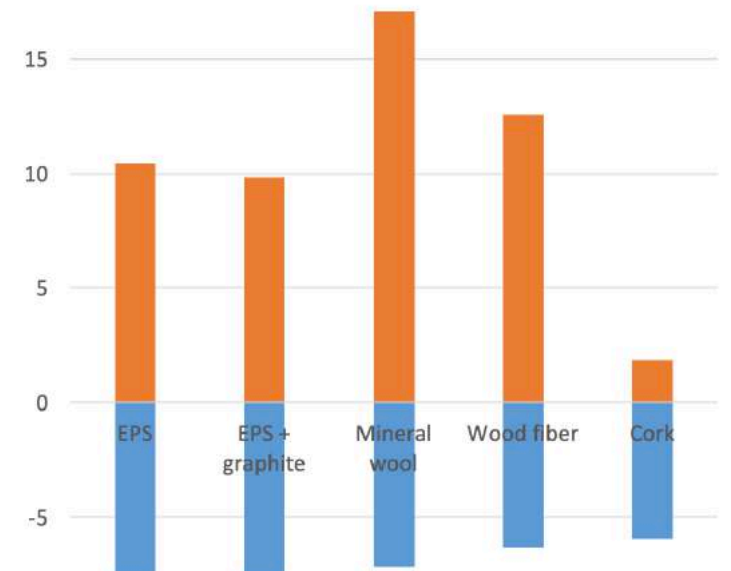
# Cost-effectiveness of insulation

- How good is the insulation I buy?

Energy: embodied vs savings with f. budget  
[kWh, kWh/a per m2 of wall]



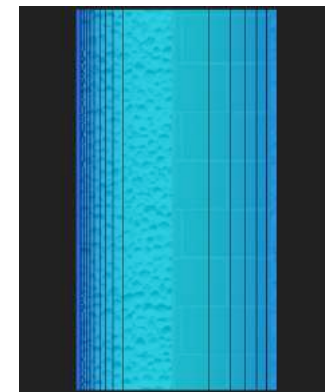
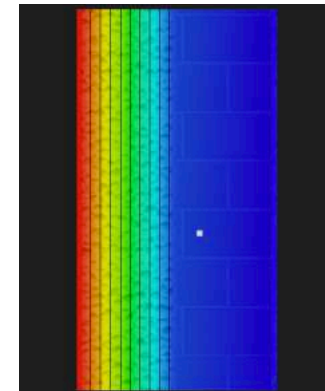
CO2: embodied vs yearly savings with f. budget  
[kg CO2, kg CO2/a per m2 of wall]



# Cost-effectiveness of insulation

- What performance am I buying?

EIFS insulation used	insulation thickness on same budget [cm]	static performance	EnerPHit suitable?	dynamic performance		
		U value [W/m <sup>2</sup> K]		Yie value [W/m <sup>2</sup> K]	thermal lag [h]	thermal attenuation [-]
EPS	21	0.15	Y	0.016	12h 25'	0.100
EPS + graphite	20	0.14	Y	0.019	12h 13'	0.126
Mineral wool	15	0.19	Y	0.023	13h 50'	0.112
Wood fiber	10	0.29	N	0.036	14h 17'	0.109
Cork	9	0.34	N	0.051	12h 32'	0.130



# Building stock

- Substantial part built between 60s and 90s
- Most common technique: masonry, often with concrete frame
- Hardly any insulation
- No mechanical ventilation (only 1% of buildings has it)



# Case study: single-family house



# Existing conditions

- Built in 1962 as house of a marble dealer
- Brick masonry with some concrete element
- Mixed use:
  - ground fl.: workshop and deposit
  - 2<sup>nd</sup>: one residential unit
  - attic: unheated storage for house
- Good orientation, poor form factor of heated part



# Existing conditions



view from north-east



view from south-west



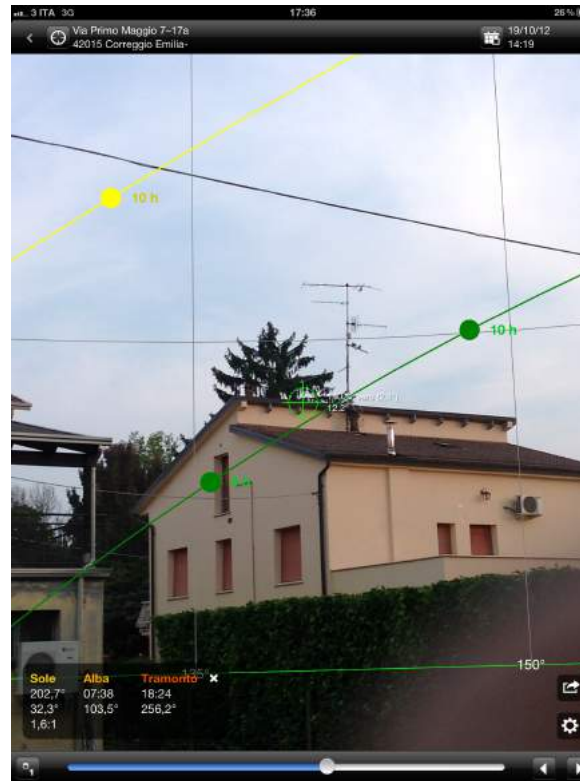
detail of masonry



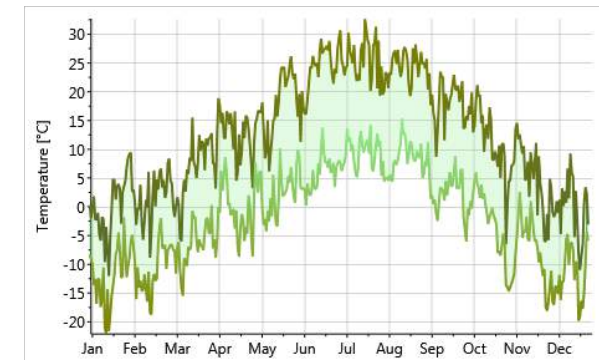
# Surroundings – site climate data



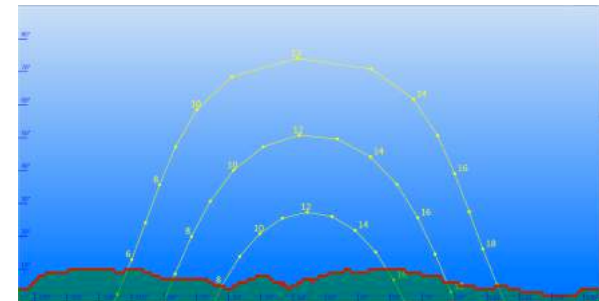
satellite



site horizon survey

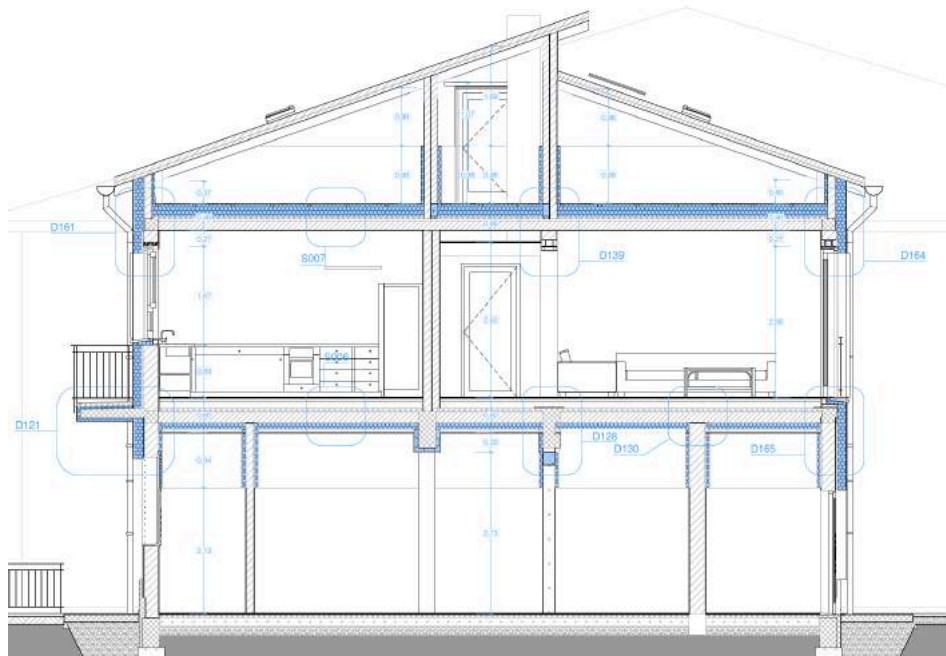


project climate data

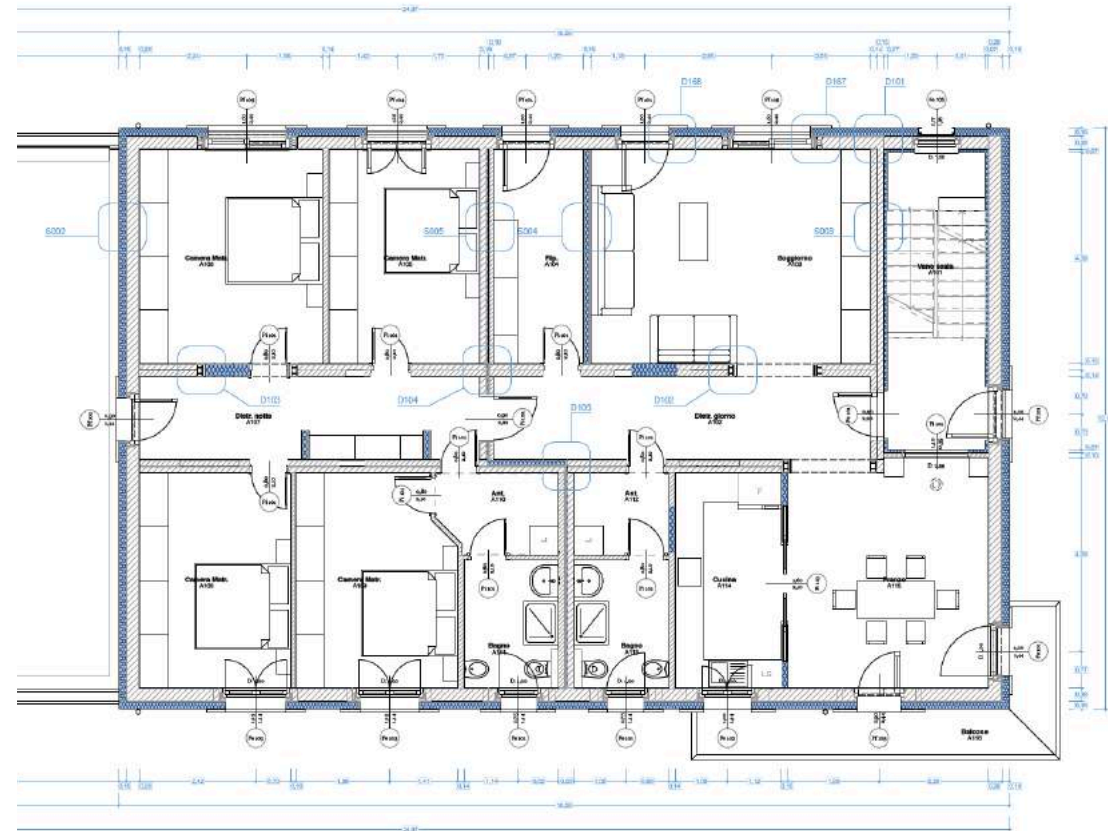


project horizon

# Retrofit project

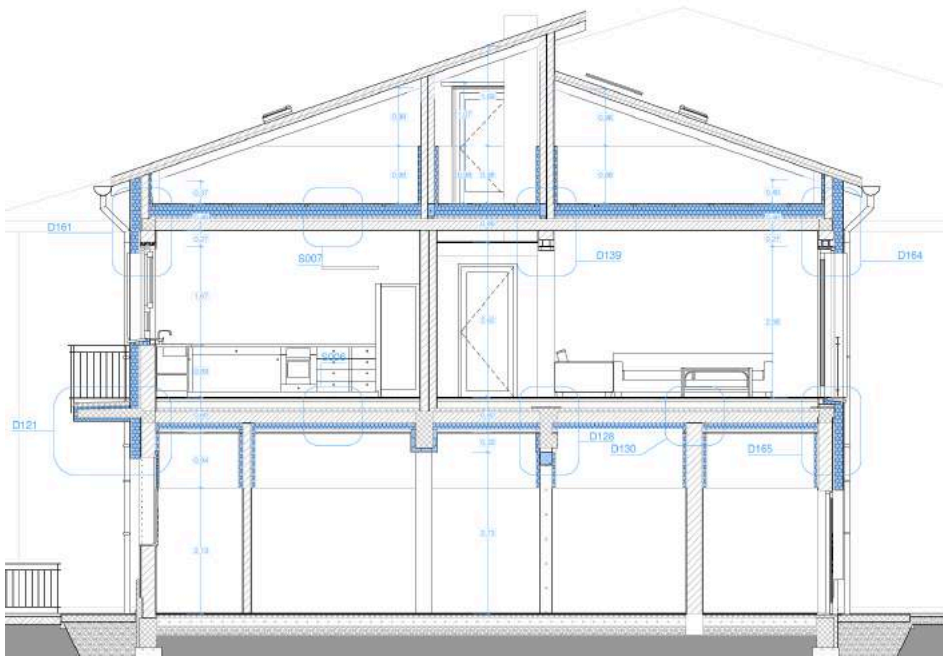


cross section



2<sup>nd</sup> storey floorplan (heated)

# Baseline works + budget



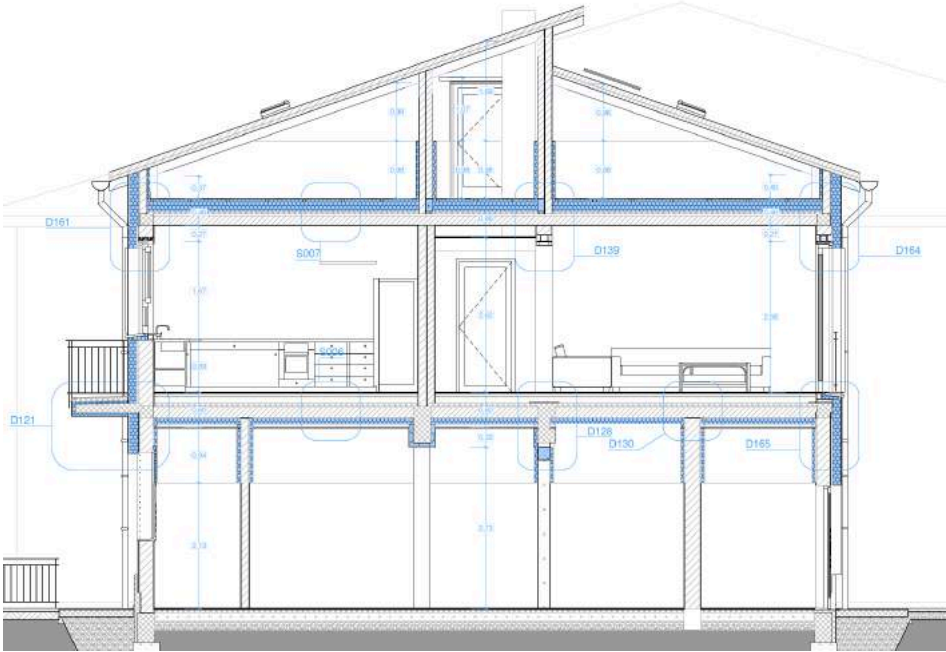
cross section

- Seismic improvements to the building structure
- Major redistribution of internal spaces (2<sup>nd</sup> storey)
- Design for future separation into two apartments
- Insulate envelope, replace windows
- Re-do all services, add mechanical ventilation

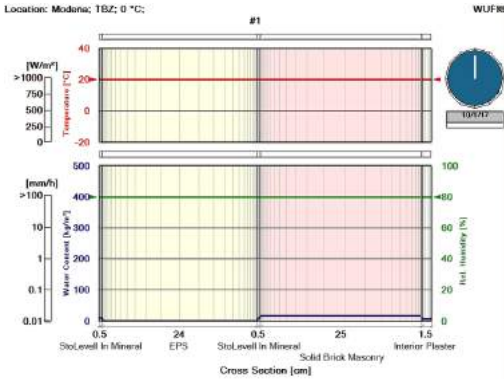
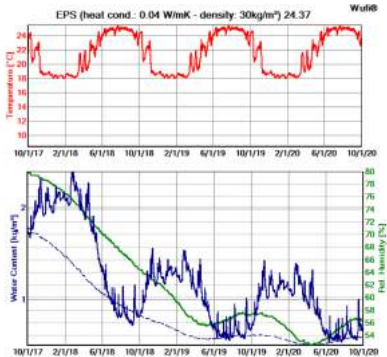
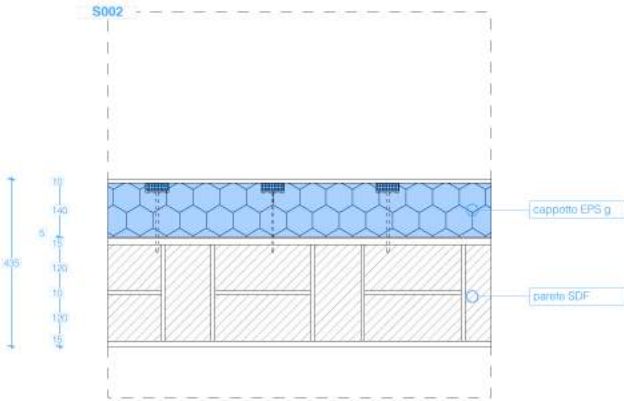
Baseline budget: 255.000 € + tax

# Assemblies: physics

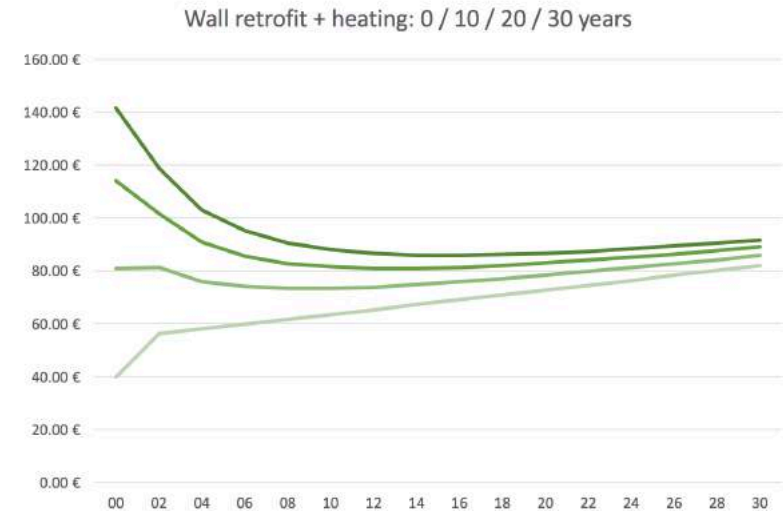
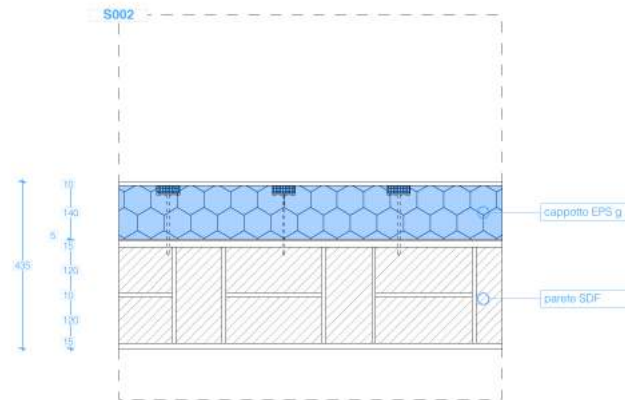
- Assembly analysis



cross section



# Assemblies: physics + budget



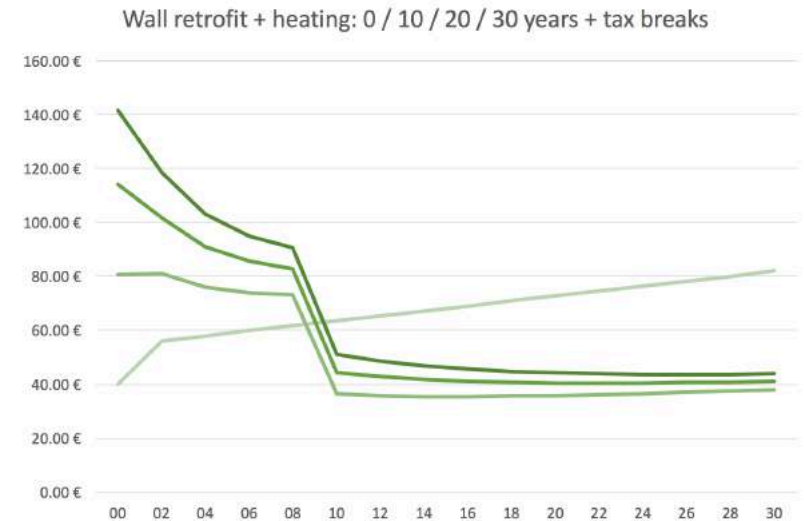
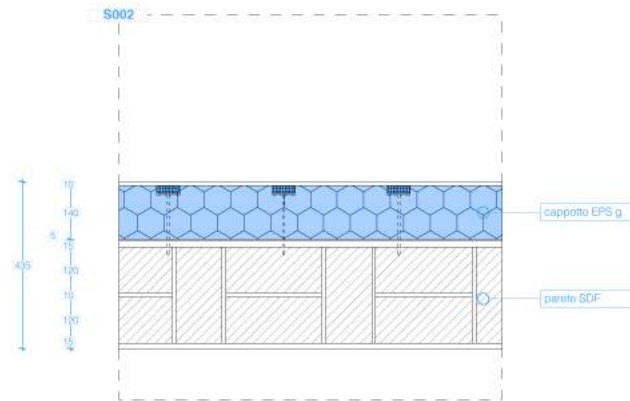
thickness [cm]	00	02	04	06	08	10	12	14	16	18	20	22	24	26	28	30
R [m2K/W]	0.9665	1.5726	2.1786	2.7847	3.3908	3.9968	4.6029	5.2090	5.8150	6.4211	7.0271	7.6332	8.2393	8.8453	9.4514	10.0574
U [W/m2K]	1.0346	0.6359	0.4590	0.3591	0.2949	0.2502	0.2173	0.1920	0.1720	0.1557	0.1423	0.1310	0.1214	0.1131	0.1058	0.0994
cost of construction	€ 40.00	€ 56.15	€ 57.99	€ 59.83	€ 61.67	€ 63.51	€ 65.35	€ 67.19	€ 69.03	€ 70.87	€ 72.71	€ 74.55	€ 76.39	€ 78.23	€ 80.07	€ 81.91
constr. + heat 10y	€ 80.69	€ 81.16	€ 76.04	€ 73.95	€ 73.26	€ 73.35	€ 73.89	€ 74.74	€ 75.79	€ 76.99	€ 78.30	€ 79.70	€ 81.16	€ 82.67	€ 84.23	€ 85.82
constr. + heat 20y	€ 114.08	€ 101.67	€ 90.85	€ 85.54	€ 82.78	€ 81.42	€ 80.90	€ 80.93	€ 81.34	€ 82.02	€ 82.89	€ 83.92	€ 85.07	€ 86.32	€ 87.64	€ 89.02
constr. + heat 30y	€ 141.46	€ 118.51	€ 103.00	€ 95.04	€ 90.59	€ 88.04	€ 86.65	€ 86.01	€ 85.89	€ 86.14	€ 86.66	€ 87.39	€ 88.29	€ 89.31	€ 90.44	€ 91.66



61.32 kWh/a, EPS with graphite, 0.18 €/kWh, air-water heat pump (SCOP 2.8), interest 2.5%, inflation 0.5%

[www.emu.systems](http://www.emu.systems)

# Assemblies: physics + budget + tax breaks



thickness [cm]	00	02	04	06	08	10	12	14	16	18	20	22	24	26	28	30
cost of construction	€ 40.00	€ 56.15	€ 57.99	€ 59.83	€ 61.67	€ 63.51	€ 65.35	€ 67.19	€ 69.03	€ 70.87	€ 72.71	€ 74.55	€ 76.39	€ 78.23	€ 80.07	€ 81.91
constr. + heat 10y + tax br.	€ 80.69	€ 81.16	€ 76.04	€ 73.95	€ 73.26	€ 36.27	€ 35.74	€ 35.51	€ 35.49	€ 35.61	€ 35.85	€ 36.17	€ 36.56	€ 37.00	€ 37.48	€ 37.99
constr. + heat 20y + tax br.	€ 114.08	€ 101.67	€ 90.85	€ 85.54	€ 82.78	€ 44.34	€ 42.75	€ 41.70	€ 41.04	€ 40.64	€ 40.44	€ 40.40	€ 40.48	€ 40.65	€ 40.89	€ 41.20
constr. + heat 30y + tax br.	€ 141.46	€ 118.51	€ 103.00	€ 95.04	€ 90.59	€ 50.96	€ 48.50	€ 46.78	€ 45.59	€ 44.76	€ 44.21	€ 43.87	€ 43.69	€ 43.64	€ 43.69	€ 43.83

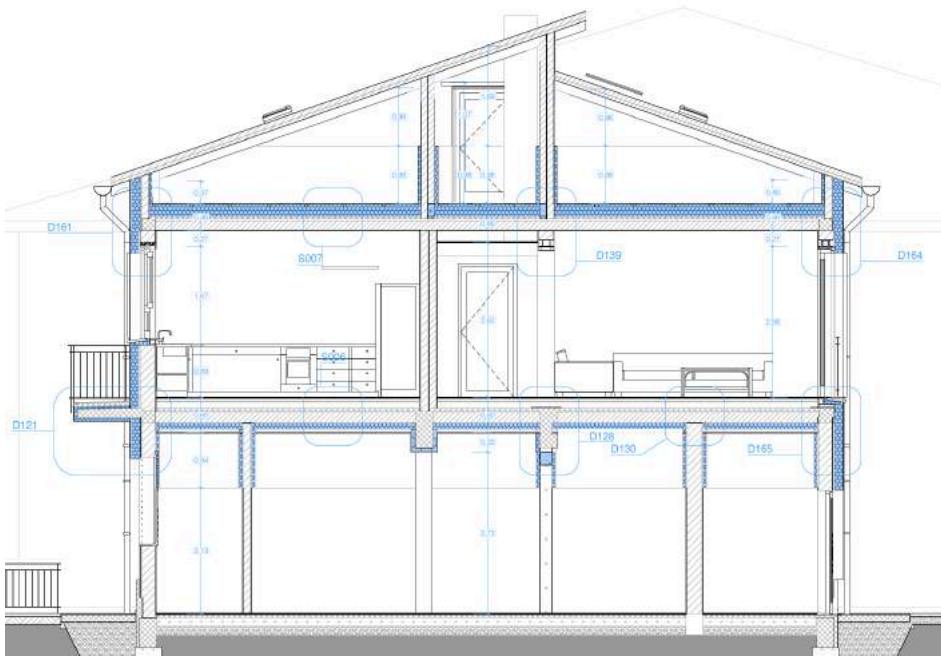


tax breaks: deduct 65% of energy retrofit expenses from personal income tax, up to 100.000 € over 10 years

[www.emu.systems](http://www.emu.systems)

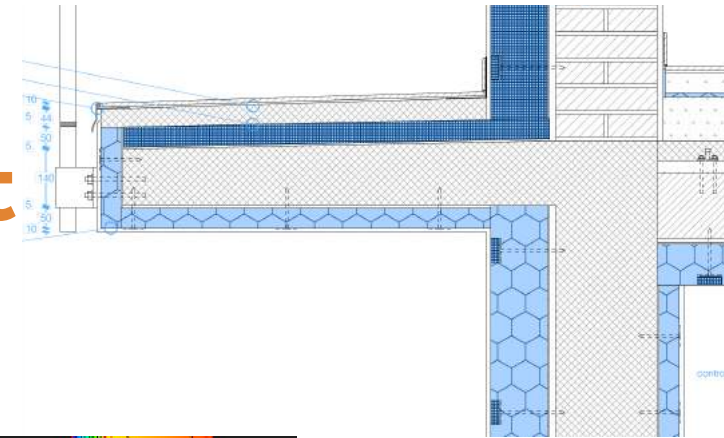
# Envelope: Junctions

- Perimeter solid brick walls: structural, so please don't cut them
- Internal brick masonry walls (also structural)
- Balcony: concrete slab wrapping around corner (bonus: concrete column)

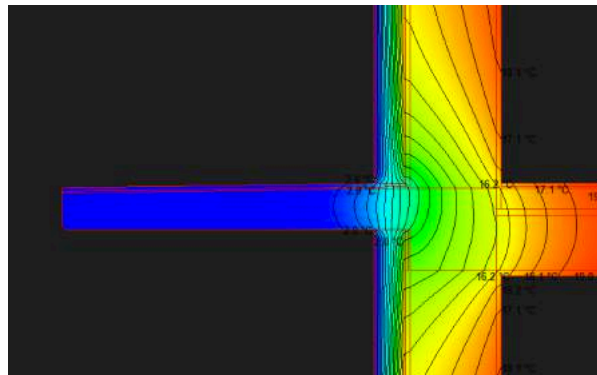


cross section

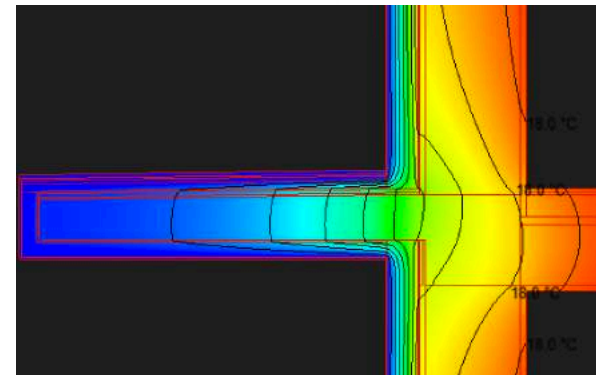
# Junctions: physics + budget



- Example: concrete balcony



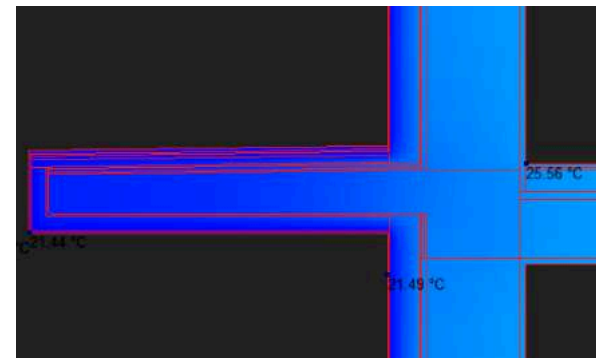
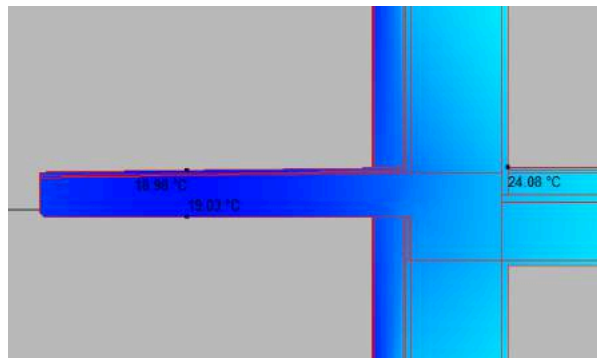
PSI = 0.662 W/mK  
 fRsi = 0.648  
 Te = 1.0 °C  
 Ti\_min = 13.01 °C  
mold: yes



PSI = 0.368 W/mK  
 fRsi = 0.841  
 Te = 1.0 °C  
 Ti\_min = 16.98 °C  
mold: no

cost: 105.00 €/m

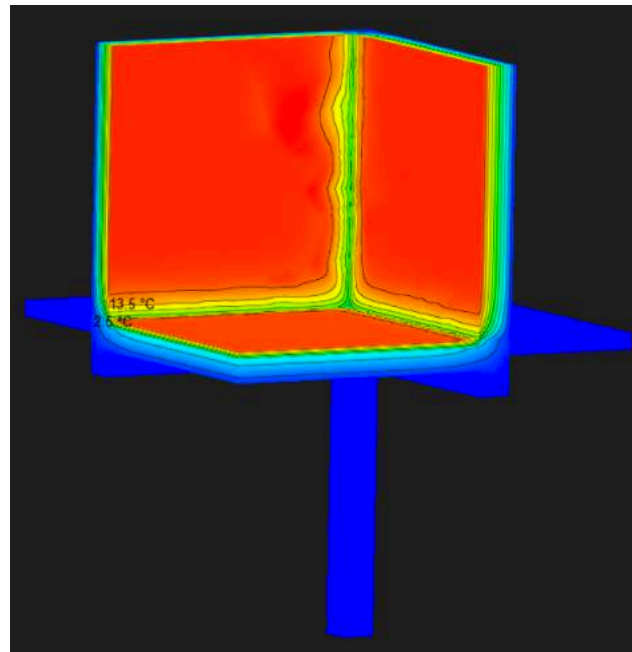
ROI: 10 years  
 (not including tax breaks)





# Junctions: 3D is the magic number

- Example: concrete balcony



As is:

CHI = 0.119 W/K

fRsi = 0.273

Te = 1.0 °C

Ti\_min = 6.19 °C

**mold: yes! yes! yes!**

Retrofit:

CHI = -0.012 W/K

fRsi = 0.735

Te = 14.96 °C

**mold: with  
mechanical  
ventilation, no**

# Whole building analysis – PHPP 9

- Building 'as is'

av. U value: 1.44 W/m<sup>2</sup>K

46mm timber frame windows, single pane

high temperature radiators

no mechanical ventilation

- Baseline: minimum for tax breaks (\*)



- EnerPHit

U value: 0.18 W/m<sup>2</sup>K

46mm timber frame windows, triple pane

radiators with in-slab heating

mechanical ventilation



(\*)Mechanical ventilation is not mandatory in Italy.

# Whole building analysis – PHPP 9

- Building 'as is'

HD: 280.5 kWh/m<sup>2</sup>a

HL: 116.1 W/m<sup>2</sup>

high temp. radiators

methane burner (old)

heating bill: 4.500 €/a

- Baseline: minimum for tax breaks (\*)

HD: 51.2 kWh/m<sup>2</sup>a

HL: 31.1 W/m<sup>2</sup>

in-slab heating

air-to-water heat pump

heating bill: 610 €/a

- EnerPHit

HD: 17.7 kWh/m<sup>2</sup>a

HL: 13.1 W/m<sup>2</sup>

areas with in-slab heating

air-to-water heat pump

heating bill: 210 €/a

what is 'good enough'?



# Whole building analysis – PHPP 9

- Building 'as is'

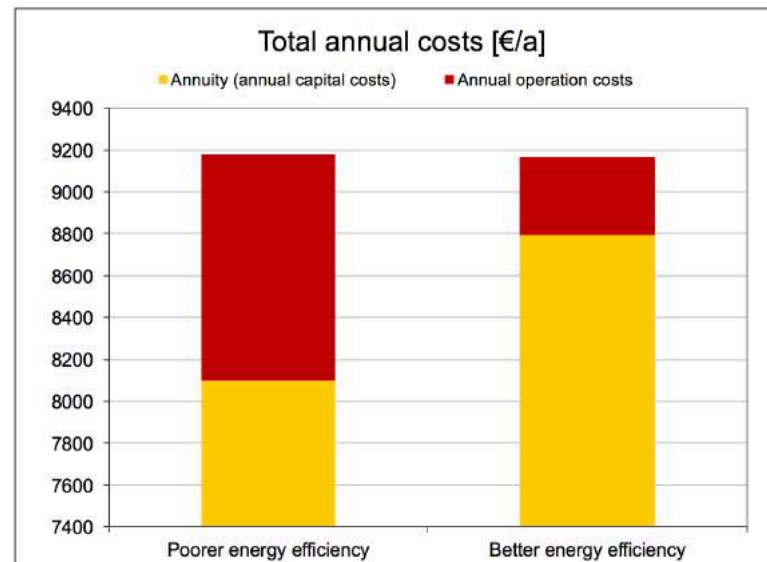
No tax breaks here

Total cost is very similar (EnerPHit slightly more convenient)

Poor form factor (you work with what you have)

Some components still very expensive (triple pane glass)

- Baseline: minimum for tax breaks (\*)



- EnerPHit

+14 cm EIFS insulation

+14 cm floor insulation

+16 cm ceiling insulation

upgrade to 92 mm, triple pane windows

same insulation of thermal bridges

same mechanical ventilation units

less in-slab heating



upfront extra cost for EnerPHit: +22.000 € + 10% VAT (Jan 2016)

# Whole building analysis – PHPP 9

• Building 'as is'

• Baseline: minimum for tax breaks (\*)

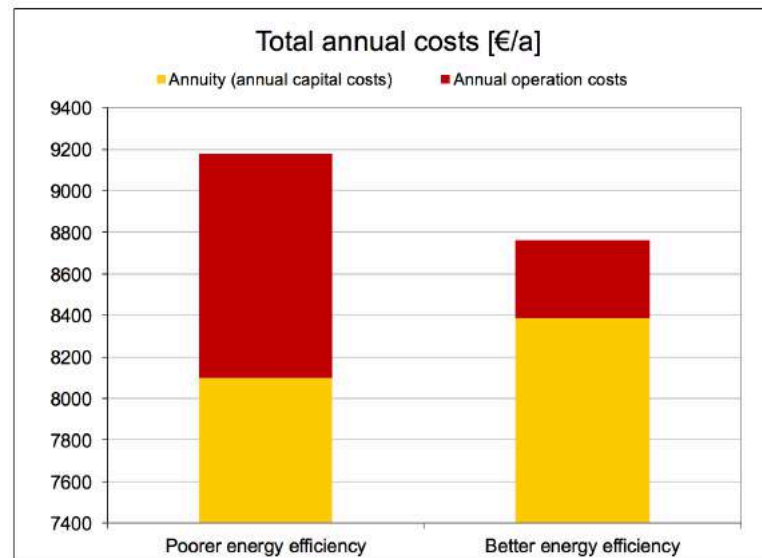
• EnerPHit

Can you pay out of pocket upfront?

Is your personal income tax high enough to deduct from?

Did you reach the 100k € deduction cap with other expenses?

Do you believe me?



Extra cost: 22.000 €

Pot. extra tax break: 14.300 €

Present value: 12.800 €

# Ok, let's do it!



...but not too fast

# The way forward



# Passive House consulting – a critique

- 25 years after, PH is still a niche
- The taylor-made approach is often a failure
- By winning beautiful battles, we risk to lose the war
- The battlefield that matters the most is mainstream market





# Passive House 2.0

- Available at mainstream market price
- Adapt to local culture and climate
- Available to architects with basic training
- Available to trained tradespeople
- Integrate local products
- Becomes the baseline for comfort and efficiency

# Simplify

- Learning from Lego



# Simplify, standardize

- Learning from Lego

Sizes of assemblies and junctions for architectural design

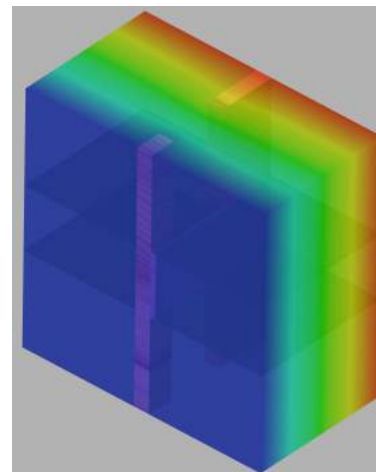
Construction documentation

Insulation, air tightness, wind tightness

PSI value, fRsi value

goal: simplify design and calculation of PH

reality: may be perceived as rigid and unadaptable

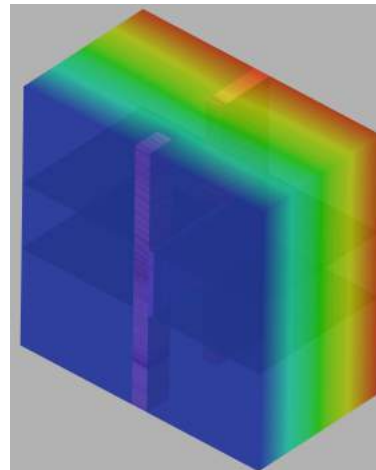
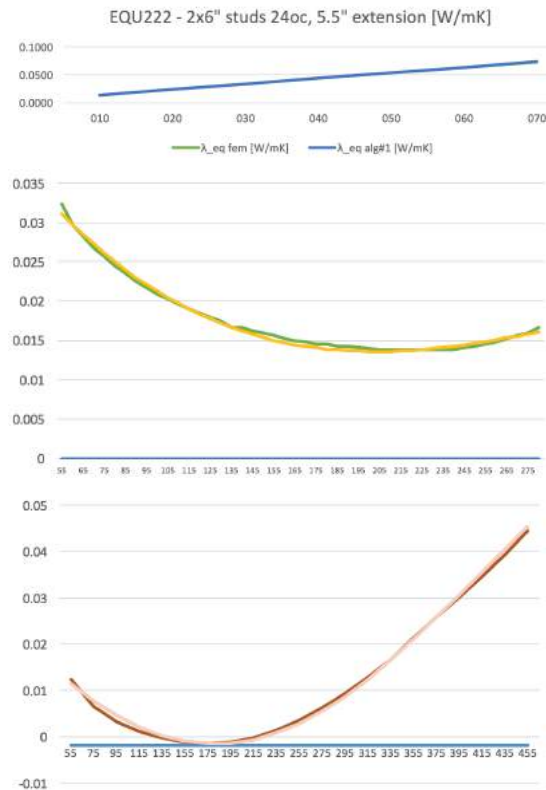


Sistema Passivo		REV 1.0 SOFFA 1.20		
D001.201.001		ROEA01		
<b>Nodo: Parete in lat. con cappotto - tetto a falde legno - gronda con banchina in legno a vista</b>			<b>Disegno: sezione</b>	
			<b>Tenuta all'aria</b> La tenuta all'aria è ottenuta con l'intonaco interno e dal telo freno al vapore. La continuità della tenuta in corrispondenza del nodo è garantita con nastri intonacabili.	
			<b>Tenuta al vento</b> La tenuta al vento è ottenuta con la rasatura esterna della parete, e dalla membrana trasparente della copertura. La continuità nel nodo è garantita con nastri espandenti.	
VERIFICHE			λ [W/mK]	spessore [mm]
<b>UNI EN ISO 10211 - Flusso termico</b>				
ψ interno =	0,000	W/m <sup>2</sup> K	UNI TS 11300	
ψ interno (per lato) =		W/m <sup>2</sup> K	UNI TS 11300	
ψ esterno =	-0,044	W/m <sup>2</sup> K	PHPP	
<b>UNI EN ISO 13788 - Temperature superficiali</b>				
fattore fRsi	0,933			
T min interna	18,00	°C	- con T esterna -10°C	
mufta:	assente		Ti 20°C; RH classe 2	
segna fH 100%			Te 0,0°C; RH 80%	
condensa:	assente		Ti 20°C; RH classe 2	
segna RH 100%			Te -10°C; RH 80%	



# Simplify, standardize, integrate

- Learning from Lego

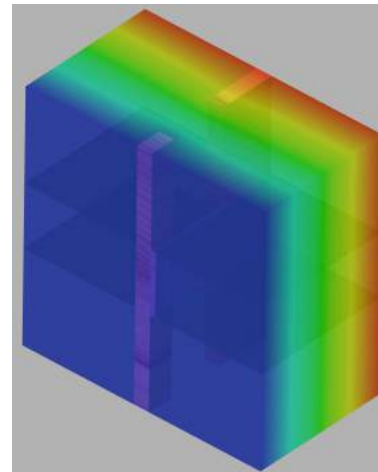
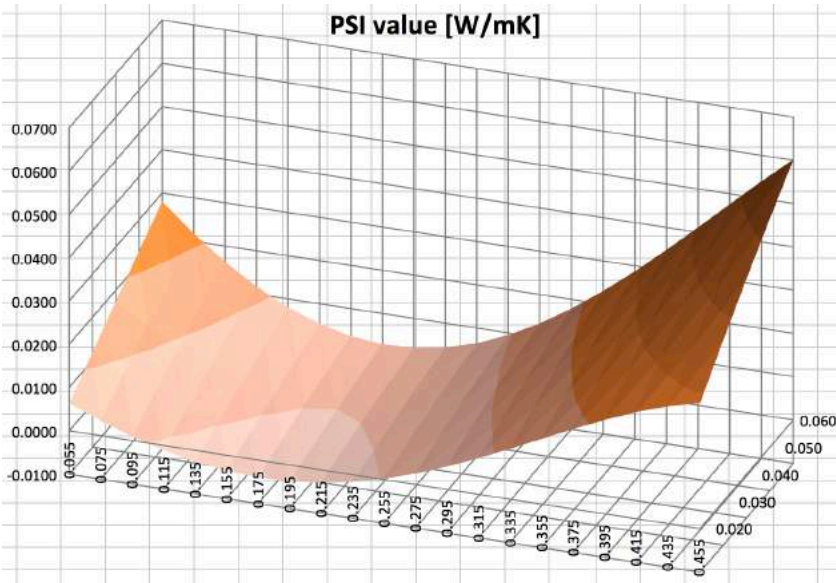


Sistema Passivo		rev 1.0 solita 120	Montemari Luigi Ingegneri associati
D001.201.001		ROEA01	
<b>Nodo: Parete in lat. con cappotto - tetto a falde legno - gronda con banchina in legno a vista</b>			<b>Disegno: sezione</b>
			<b>Tenuta all'aria</b> La tenuta all'aria è ottenuta con l'intonaco interno e dal telo freno al vapore. La continuità della tenuta in corrispondenza del nodo è garantita con nastri intonacabili.
<b>VERIFICHE</b>			$\lambda$ [W/mK]
<b>UNI EN ISO 10211 - Flusso termico</b>			
$\psi$ interno =	0,000	W/mK	UNI TS 11300
$\psi$ interno (per lato) =		W/mK	UNI TS 11300
$\psi$ esterno =	-0,044	W/mK	PHPP
<b>UNI EN ISO 13788 - Temperature superficiali</b>			
fattore fRsi	0,933		
T min interna	18,00	°C	- con T esterna -10°C
mufta: segta fRi 100%	assente		Ti 20°C; RH classe 2 to 0,0°C; RH 80%
condensa: segta fRi 100%	assente		Ti 20°C; RH classe 2 Te -10°C; RH 80%



# Simplify, standardize, integrate

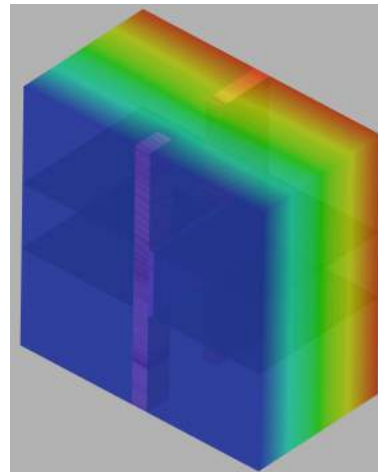
- Learning from Lego



Sistema Passivo		rev 1.0 solita 120	
D001.201.001		ROEA01	
<b>Nodo: Parete in lat. con cappotto - tetto a falde legno - gronda con banchina in legno a vista</b>			<b>Disegno: sezione</b>
			<b>Tenuta all'aria</b> La tenuta all'aria è ottenuta con l'intonaco interno e dal telo freno al vapore. La continuità della tenuta in corrispondenza del nodo è garantita con nastri intonacabili.
			<b>Tenuta al vento</b> La tenuta al vento è ottenuta con la rasatura esterna della parete, e dalla membrana trasparente della copertura. La continuità nel nodo è garantita con nastri espandenti.
<b>VERIFICHE</b>			$\lambda$ [W/mK]
<b>UNI EN ISO 10211 - Flusso termico</b>			
$\psi$ interno =	0,000	W/mK	UNI TS 11300
$\psi$ interno (per lato) =		W/mK	UNI TS 11300
$\psi$ esterno =	-0,044	W/mK	PHPP
<b>UNI EN ISO 13788 - Temperature superficiali</b>			
fattore fRsi	0,933		
T min interna	18,00	°C	- con T esterna -10°C
mufla: segla fRi 100%	assente		Ti 20°C; RH classe 2 to 0,0°C; RH= 80%
condensa: segla fRi 100%	assente		Ti 20°C; RH classe 2 Te -10°C; RH= 80%

# Simplify, train

- Learning from Lego



# Standardized PH construction systems

- 2016 - 1<sup>st</sup> system: Italian new construction (masonry)
- 2017 – 2<sup>nd</sup> system: North America new construction (timber frame)
- 2017 – 3<sup>rd</sup> system: Italian retrofit (masonry)
- ...?

# Emu Systems

thank you

